



Amit Ummat LL.B LL.M (taxation) is the founder and principal lawyer of Ummat Tax Law. He has over 15 years of experience resolving individual and corporate income tax and GST/HST disputes. Prior to opening Ummat Tax Law, Amit served as Tax Counsel with the Department of Justice Canada where he obtained extensive tax litigation experience, regularly appearing before the Tax Court of Canada, Federal Court of Canada, Federal Court of Appeal, and the Supreme Court of Canada. He frequently speaks on tax matters at key industry events and writes weekly for Thomson Reuters (TaxNetPro).

Amit regularly advises on key aspects of settlement negotiation, audit plans and objections for small to medium sized corporations and has managed all aspects of discovery and drafted all forms of litigation documents, including pleadings, discovery requests and responses, legal and settlement briefs, and trial and appellate facta. Amit has argued over 100 appeals at various Courts in Canada and was recently certified by the Law Society of Ontario as a specialist in taxation law.

Join Amit for an engaging annual session on a summary of the year's current tax issues relevant to your daily practice. Amit will focus on a series of important tax cases which have dealt with issues you may encounter in your daily practice, including privilege of accounting documents, CRA audits, capital gains versus income, witness credibility and TFSA issues. Join us for what promises to be an interesting and informative session.



Ankit Varma is a Chartered Accountant with 14 years of experience in professional services, 9 years of which is in the valuation and transaction advisory area.

Ankit supports the business and legal communities with independent expert valuation and litigation support services. Services include rendering of conclusions on the value of businesses and intangible assets as well as the quantification of economic damages. He has completed numerous valuation and expert reports for various purposes, including: tax planning, mergers, acquisitions and divestitures, insurance coverage, financial reporting, commercial, shareholder and matrimonial disputes and breach of contract.

Ankit also assists private business owners with exit planning and transaction advisory services, including preparing comprehensive exit plans, benchmark business valuations, pricing analyses, value enhancement, pre-sale planning and financial due diligence.

Ankit is a CPA, CA from CPA Ontario, an FCA from The Institute of Chartered Accountants of India (ICAI), holds a Diploma in International Financial Reporting from ACCA (UK) and holds a Post Graduate Diploma in Financial Management from Annamalai University. He also holds an Honours degree from the University of Delhi where he specialized in Business and Finance. Ankit is currently enrolled in the Chartered Business Valuators program through the Canadian Institute of Chartered Business Valuators.

The Business Valuation session will give accountants an understanding of when business valuation is needed, benefits of obtaining a business valuation and provide an insight on the commonly applied business valuation approaches.

Ankit will also cover factors that determine the Value of a Business and some key value drivers (i.e. factors that business owners should focus on to increase or maximize the value of their business).



Pradeep Vijayan has over two decades of energy industry leadership experience across countries and cultures covering business origination to operations to end of asset life stages including 15 years with BG Group plc., previously a FTSE 100 oil & gas company and now part of Royal Dutch Shell plc., one of world's largest private oil and gas companies.

During his career with BG Group, Pradeep was a member of leadership teams, Board of Directors, Management / Operating Committee for upstream assets and headed various internal committees on safety, business improvement, employee trusts, etc.

With BG Group, Pradeep provided commercial and strategic direction and led complex contract negotiations in the energy sector in India, Trinidad, Oman, Thailand and South Korea. He led multi-functional due diligence teams, divestments, partner and government engagements. He also acted as attorney-in-fact for transactions and as BG representative in industry associations.

With Eastern Generation Limited (UK) he built the financial model for India's first successful non-recourse project finance for a tariff-based power project.

During his spare time, Pradeep volunteers with Endeavour Volunteer Consulting for Non-Profits as Co-Director of Volunteer Recruitment and Retention.

Pradeep is a Chartered Accountant from India, a Chartered Manager from Chartered Management Institute, UK, and a member of Chartered Institute of Management, Canada. He graduated with an Honours Bachelor of Science degree from University of Delhi, India.

Negotiation is a complex activity and most of us participate by default rather than design. Based on Pradeep's negotiations experience, the presentation will broadly cover the soft skills and technical requirements in conducting negotiations. Pradeep will try and explain the process of negotiations so that the participants can understand the various stages of negotiations and benefit from some of the tools that have helped him in his career.



Avani Shah is Commercial Account Manager with RBC and focuses on assisting business owners achieve their company's goals through lending for growth and acquisition. She is a seasoned financial professional with over 10 years of experience in Business Strategy, Growth Financing, Audit and Assurance, M&A, and Corporate Finance teams of companies in consumer goods, and Oil & Gas industry. Avani is a trained Indian classical dancer (Bharatanatyam dance-form), an all-style competitive swimmer, an avid globetrotter, and an admirer of art, culture, and music. She also leads an organization Young Jain Professionals (YJP) Canada and provides mentorship to various professionals. Avani is an MBA graduate from Richard Ivey School of Business, University of Western Ontario, an Associate Chartered Accountant (ACA) from India and is pursuing CPA in Canada.